

Seed Manager – FMCG | Agri Business

Location: [Insert Location]

Employment Type: Full-time

Experience Required: 5–10 years

Education: B.Sc. / M.Sc. in Agriculture, Agronomy, Seed Technology, or related field

About the Role

We are looking for an experienced **Seed Manager** to oversee our end-to-end seed operations. This role is critical to ensuring a reliable supply of high-quality seeds that support our FMCG–Agri business and strengthen farmer partnerships.

Key Responsibilities

- Plan and monitor **seed production & procurement** with farmers and suppliers.
- Ensure **seed quality, certification, and compliance** with industry and government norms.
- Manage **storage and inventory** to maintain seed viability and track stock levels.
- Provide **technical support** to farmers on seed usage and best practices.
- Collaborate with **R&D and agronomists** for new seed varieties and field trials.
- Support cross-functional teams (sales, marketing, supply chain) with **market insights and product knowledge**.

Requirements

- 5–10 years of proven experience in **seed management or agri supply chain**.
- Strong understanding of **seed certification, storage, and distribution processes**.
- Excellent planning, problem-solving, and stakeholder management skills.
- Familiarity with ERP and inventory management systems is an advantage.
- Ability to lead field teams and engage with farmers effectively.

What We Offer

- Opportunity to work in a **fast-growing FMCG–Agri organization**.
- A culture that values **innovation, sustainability, and farmer empowerment**.
- Career growth and the chance to make a **real impact in agriculture and food security**.

Keywords–

Technical / Functional Keywords

- Seed Production
- Seed Procurement
- Seed Quality Management
- Seed Certification & Compliance
- Seed Storage & Inventory
- Seed Testing & Germination
- Agri Supply Chain
- Crop Planning & Scheduling
- Hybrid & High-Yield Varieties
- Vendor / Supplier Management
- R&D Collaboration (Seed Varieties)

- Field Trials & Demonstrations
- Agri Operations

Systems / Tools Keywords

- ERP / Inventory Management Systems
- MS Excel / MIS Reporting
- Seed Traceability Tools
- Supply Chain Management Software